



Dear Paul,

Happy Spring!!!

As the weather improves, business continues to grow. We are enjoying a very busy season here at CLEAN.

We appreciate your continued support and welcome your business!!!

At **CLEAN**, we continue to provide the very best Post Construction Cleaning and Floor Finishing for projects large & small.

Our crews excel at finding solutions for those challenging & unique cleaning projects.

We look forward to our continued partnerships.

Sincerely,

Pam Burke
President
CLEAN Construction & Building Services

Featured Article

"Keep the Cash Flowing with These Tips"

Decreased sales, competitive pricing pressures and slow payment have created ongoing cash flow management challenges in today's market. You can keep the cash flowing with the following:

1. Act quickly and aggressively to conserve cash by reducing expenses
2. Shift resources to profitable areas and discontinue unsuccessful products or services

Certifications:



Other Certifications:

**WBE, SBE, TGB &
City of St. Paul Section 3**

Construction Cleaning

Keep your job site safe with ongoing cleaning during the project. We are experienced and equipped in rough trashing, snow shoveling & preparing for a "VIP walk through." Call us for pricing.

About CLEAN

**Construction & Building
Services**

Our company specializes in post construction cleaning,

3. Negotiate favorable payment terms with customers before the sale
4. Ask for money upfront in the form of a retainer or deposit
5. Research the credit history and financial health of customers before the sale
6. Don't stock pile inventory without sales
7. Provide timely and accurate financial reports to your bank
8. Understand the terms and conditions of your line of credit
9. Create cash flow projections for best case, base case and worst case scenarios
10. Keep sufficient cash reserves in the business

Read More: [Smart Cash Management Strategies for Small Businesses](#)

About the Author:



Wendy Kram, President of Edgestone Consulting Inc., has become a trusted advisor to numerous business owners and executives over the past 20 years. Wendy is known for her ability to unlock the potential of leaders and organizations-transforming opportunities into profitable growth. She can be reached at wendy@entrespect.com or 651-493-4219.

Save The Dates

[Come See Us at These Upcoming Golf Events:](#)

Minneapolis & St Paul Builders Exchange
May 23rd-Edinburgh USA Golf Club

Association of Women Contractors
June 27-Brackett's Crossing Country Club

Associated Builders & Contractors
July 18th-Blackberry Ridge

floor finishing, and specialty cleaning. Our crews are trained and prepared to work in all types of construction environments.

We expertly handle jobs that range from 500 to 500,000 sq ft. Tenant build-outs to large hospitals, schools, offices and warehouses.

Each year we finish millions of sq ft of flooring. Including VCT, Ceramic, Marble, Concrete, Terrazzo, Rubber and Cork.

Our specialty cleaning has included welding rooms, rock climbing walls, rental turnovers, flour silos and high end homes that require exceptional attention to detail.

Thank you!
**CLEAN Construction
& Building Services**

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"Construction Final Cleaning Experts"

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